

Manufacturing:  
Luxury spirits

# Rémy Cointreau

LogPoint delivers full log visibility and management at a predictable cost to Rémy Cointreau



## LogPoint

- Ensures visibility across silos
- Delivered as a Managed Service
- Pricing based on nodes rather than data volume ensuring predictable cost

With LogPoint, the French luxury spirits company Rémy Cointreau, has managed to achieve visibility over siloed security information. Delivered as a Managed Services solution by certified partner Open Minded, the LogPoint solution provides full log visibility and management at a predictable cost

## Background

Rémy Cointreau is a French family-owned group with origins dating back to 1724. The current group, formed by the 1990 merger between E. Rémy Martin & Cie and Cointreau & Cie, has managed to preserve its family character and focus on the long-term growth of its brands. Rémy Cointreau, which employs 1.860 people worldwide, is listed on the NYSE Euronext in Paris. Its consolidated turnover reached €1.12 billion in 2017.

"We're aiming at leadership of the luxury spirits market," says Xavier Leschaeve, CISO of the Rémy Cointreau group. When he took up his position in 2015, the company was in the midst of a transformation with a new CEO, and a whole new strategy. To support this strategy, the IT department spearheading migration to the Cloud, stressing agility and a hands-on approach.

## The challenge

Implementing and meshing multiple security components like Antivirus systems, EDRs, web

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Xavier Leschaeve, CISO,  
Rémy Cointreau Group



# RÉMY COINTREAU



proxies, CASBs, SSOs, and Anti-Spam tools can generate a vast amounts of log data and alerts, that all need to be handled. Rémy Cointreau has silo visibility over its data without correlation and consequently has difficulty detecting and processing incidents.

In addition, all logs had to be centralized and stored to comply with regulations. The obvious solution was to create a SOC and build in a SIEM system. However, with an IT team of 50 people and two full-time positions assigned to

# Manufacturing

IT security, this solution could not be implemented in-house. Consequently, the decision was made to launch a tender for a Managed Services solution.

In addition to the initial technical specifications, there were specific requirements. The managed services selected had to be both flexible and suited to the company's size and environment. The right solution had to provide an easy way to add solutions on-site and in the Cloud.

Rémy Cointreau also needed to access the SIEM system to do its own searches and produce specific reports. And, Xavier Leschaeve wanted to maintain full cost control with a predictable budget. LogPoint delivered by certified partner Open Minded was the solution of choice.

**The solution:**

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Another quality proved decisive: LogPoint natively supports a large number of existing solutions and makes it easy to add new solutions to the Information System. Finally, through its skills and in-depth knowledge of the product, LogPoint partner Open Minded responded to all of Rémy Cointreau's questions and requests, to the CISO's complete satisfaction.

**Results:**

Following implementation server power and storage space have been resized several times: "Our hosting by Amazon Web Services delivers a very high degree of flexibility for resizing server characteristics with regards to CPU, RAM and Disk Space. For the oldest logs, a more economical storage and slower system is also used," says Xavier Leschaeve. Storage capacities are 500 GB integrated at level 1 for a

Facts	
Customer	Rémy Cointreau
Industry	Manufacturing, Luxury spirits
Location	Paris, France
Objectives	Providing full log visibility and management at a predictable cost

total of 1.5 TB, stored for 90 days and 2 TB integrated at level 2, stored for 365 days.

Today Rémy Cointreau CISO Xavier Leschaeve is satisfied with his choice. 6 months down the line, cruising speed has been reached. All sources have been integrated, the number of false positives has decreased, and the environment is controlled by the SOC. In the future, he intends to further improve dashboards, build in new sources related to critical financial servers and develop new use cases that are more application and business oriented.

**Contact LogPoint**

If you have any questions or want to learn more about LogPoint and our next-gen SIEM solution visit [www.logpoint.com](http://www.logpoint.com) or contact us at [sales@logpoint.com](mailto:sales@logpoint.com)